

ANGUS COUNCIL**ECONOMIC DEVELOPMENT COMMITTEE****9 OCTOBER 1997****SUBJECT: EXHIBITION AND CONFERENCE - OFFSHORE EUROPE 1997****REPORT BY DIRECTOR OF PLANNING, TRANSPORT & ECONOMIC DEVELOPMENT**

Abstract: This report is for information only. The Committee is asked to note the success of the presence of the Council and a number of Angus companies in the oil and gas industry at Offshore Europe 1997.

1 RECOMMENDATION

- 1.1 The Committee is asked to note the success of the presence of the Council and a number of Angus companies in the oil and gas industry at Offshore Europe 1997 which took place in Aberdeen from 9-12 September 1997.

2 INTRODUCTION

- 2.1 Offshore Europe is one of the oil and gas industry's premier exhibitions. Around 1,800 companies from 20 countries exhibited and an estimated 25,000 visitors from the international oil and gas industry attended the show.

3 COUNCIL PARTICIPATION

- 3.1 The Council participated, for the first time, as part of the Dundee and Angus Oil Venture Group. The Council co-operated with the DAOVG and Dundee City Council in organising the stand. Council officials received two serious enquiries which may, in the longer term, lead to relocations in Angus. The Council's presence at the show was also used to consolidate relationships with existing Angus companies and distribute information on Angus to a large number of visitors to the show. The exhibition was also used as a platform to promote Angus and Angus companies by issuing press releases concerning successful outcomes from the show for local companies and organisations.

4 PARTICIPATION BY ANGUS COMPANIES AND ORGANISATIONS

- 4.1 Of the 23 companies and organisations represented on the DAOVG stand 13 were from Angus. These included Angus College, IMT, Ladco, Merpro, Mud Recovery Systems, NICC, Opito, Paxon Valves, Pioneer Oil Tools, Tay Training, Technomarine, Tension Technology International and Stewart & Stevenson. The companies reported a high level of worthwhile inquiries for their products and services and also perceived benefits in establishing new contacts and consolidating relationships with existing customers.

5 FINANCIAL IMPLICATIONS

5.1 There are no financial implications arising specifically from this report.

6 CONSULTATION

6.1 The Chief Executive, Director of Law & Administration and Director of Finance have been consulted and in agreement with the terms of this report.

7 CONCLUSION

7.1 It is generally felt that participation in Offshore Europe 1997 was successful for Angus and its oil and gas related businesses. Participation in the exhibition as members of the Dundee and Angus Oil Venture Group is seen as the most effective way forward in the future.

NOTE

No background papers, as defined by Section 50D of the Local Government (Scotland) Act 1973, (other than any containing confidential or exempt information) were relied on to any material extent in preparing the above Report.

AA/DV/DR/MR

23 September 1997

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